

# Morgan's Foods, Inc.

**Multi-Unit Franchise** 



# **BAYweb Thermostats Simplify Savings for Multi-Unit Franchisee**

### The Customer

Morgan's Foods, Inc., opened their first restaurant in 1958. Today Morgan's Foods operates 73 franchise restaurants throughout IL, MO, NY, OH, PA, and WV. Their home office is located in Cleveland, Ohio. Morgan's Foods' restaurants are a combination of three nationally recognized franchise businesses.

## The Challenge

Like many businesses today, Morgan's Foods needed to reduce energy expenses. At the restaurants, employees would regularly adjust thermostats to their comfort level, generally at inefficient settings. The solution needed to provide an economical, yet convenient method to monitor the HVAC operations in all of the buildings, and eliminate the need to visit each location.

#### The Solution

After researching internet thermostats, Morgan's Foods chose BAYweb thermostats because of the BAYweb online monitoring and remote control system and, Morgan's Foods discovered BAYweb was easier to install and use than the competitors.

The BAYweb phone app provides added convenience and savings to Morgan's Foods. When HVAC service is required at a facility the maintenance manager is in the loop regardless of his location. After a technician is onsite he phones the maintenance manager who then checks system status and adjustments from his smartphone, saving him time and travel costs.

After installing BAYweb, Morgan's Foods has seen a reduction in HVAC system repairs and overall energy usage.

# Key Technologies and Implementation

- BAYweb cloud-based system.
- Online access and control of all your BAYweb thermostats, in all your locations, 24/7.
- · Online keypad lock-out prevents unauthorized climate adjustments.
- Increased visibility, access, and unlimited temperature control through Internet monitoring and alerts, all accessible from a smartphone, tablet or laptop.
- · Ease of installation.

### Customer

Morgan's Foods, Inc.

## Challenge

- · Large energy expenses
- Thermostat settings constantly changed by employees
- No centralized control or monitoring of restaurant HVAC
- Required an economical solution

## Solution

- BAYweb Thermostats and Cloud EMS
- · Reduced energy usage and HVAC repair costs
- Keypad lockouts for all thermostats using Cloud EMS (no more unauthorized temperature adjustments)

## Key Technologies

- Remote control, monitoring, and alerting with Cloud EMS for multiple locations
- HVAC health monitoring
- Ease of installation



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